

Timothy M. Renaud, PMP

3920 Huntington Blvd. Hoffman Estates, IL 60192

www.linkedin.com/in/Tim-Renaud

224-241-4693

tim.renaud@gmail.com

Technology Leader in Supply Chain Operations and Project / Program Management

Certified Project Manager & Supply Chain Operations leader w/ +15 yrs. experience in engineering, corporate finance, real estate/construction and vendor management ■ Strong promotional history including corporate leadership roles at a Fortune 500 and a Global OEM Company ■ Information Systems Administration & Analytics at Enterprise Level ■ Proven communicator in Executive Presentation / Media / Public Speaking / Cross-Functional, Highly Technical Teams

TECHNICAL KNOWLEDGE AND SKILLS

Project / Program Management: Launched new national operations division for subsidiary of a global OEM; Led scoping / vendor strategy of successful 3-yr, \$50M program; PMBOK professional methodology; >\$100M managed project portfolio
Procurement Contract Management: Led critical RFPs and negotiations for national products and services at a top 5 wireless carrier spanning Construction, Network Hardware, Energy Management, Decommissioning, Facility Leases (Cell Site & Data Center), SOW and SLAs; Comprehensive cost reduction strategies; Proficient in ERP systems: SAP, Ariba
Supply Chain/Logistics: Director of +250 vehicle national automotive Fleet; implemented national warehouse Asset tracking system (+2200 items/6 locations); lean inventory process improvement consultant lead
Analytics: Advanced MS Project/PPT/Visio/Excel user, including baseline budgeting, scenario modeling, financial analysis, demand planning; Database Administrator of Fleet Telematics and RFID Asset tracking systems; KPI executive reporting
Real Estate Development: Licensed; Former Urban Planner; Managed Site Acquisition, Design, Leasing, Regulatory and Construction of +300 Cell Site Facilities; Residential Property Manager/Owner; Corporate Lease Reduction Strategies

PROFESSIONAL EXPERIENCE



SAC Wireless (Nokia Subsidiary)-Director of Operations, Asset Management HQ-Chicago, IL Jan. 2015-July 2016
Recruited to build a national operations team during a transitional period of rapid national expansion. This mission critical role transformed SAC's utilization of owned fleet and construction equipment from disparate regional usage to a center-led, lifecycle focused Asset Management team who positioned the organization for scalable, sustainable growth. The team implemented advanced automated technologies (RFID, Fleet Telematics), established national standards/training/KPIs and executed professional vendor management.

- **Vendor Management:** Automotive Category -Negotiated preferred rental agreements for -25% rate reductions; Renegotiated 3rd party Fleet Mgmt. rates, payment terms, billing credits, and scope modifications for >\$1M in savings and cost avoidance
- **Technology Development:** Led national implementation of: (1) Siterra - Project Management Software (2) WASP - RFID asset tracking (3) Telematics - Fleet performance and safety; Developed Fleet KPIs, forecasting, and advanced inventory/demand tables
- **Risk Management/Safety:** Best-in-class VIR (Vehicle Incident Rate) 2015-2016, contributing to SAC's low EMR insurance rating



US Cellular-Mgr. Strategic Sourcing (Engineering Category) HQ-Chicago, IL

2012 - 2015

Promoted two levels from regional to corporate role to lead a team supporting the national Engineering & Network operations spend category, leading cross-functional RFP teams in national sourcing of network engineering services & hardware, delivering high-impact cost savings opportunities, TCO product evaluation, process improvement, supplier risk mitigation, contract management and vendor performance monitoring. Provided VP-level strategic recommendations; Company Administrator of E-sourcing tool and database

- **Midwest Market Divestiture (2013-2015):** Led vendor sourcing strategy / scoping of US Cellular's largest ever network decommission project: >1800 cell site facilities + 3 data centers w/ contracts valued >\$50M; >\$5M recorded program cost savings & avoidance throughout 3-year program, delivered under budget and ahead of schedule, w/ executive praise

- **Network Hardware Procurement Savings:** LTE Network Upgrade Coax (1) Internal Demand Management: Product substitution standards change \$300k (2) Commodity Mgmt. /Economies of Scale: \$250k savings via renegotiating ahead of bulk purchase and commodity index rate monitoring (Copper).
- **National Equipment Shelter Sourcing & Logistics:** Central role in vendor sourcing and scoping of a shelter refurbish program, reusing surplus supply to delay new product purchasing 2-3 years. Recognition from Sr. Director Supply Chain.
- **National Network Drive Testing RFP:** Negotiated 30% OPEX reduction + improved contractual terms w/ global vendor

US Cellular-Project Manager Engineering-St. Louis, MO

2005 - 2012

Recruited as a key contractor of previous employer, LCC, playing a critical role in the St. Louis network launch. Contributions to the position include strong knowledge in real estate & zoning, negotiation, regulatory compliance (FCC, FAA, EPA, USFW, state & local), land surveying, construction and engineering. Other projects and responsibilities include: modification and maintenance of existing facilities, repeater installation, network upgrades, microwave installation, government and media relations, budget management (\$7-10M annual), forecasting, resource planning, quality assurance & controls, bid analysis, site design, SOX controls, scope definition, change management and cross organizational collaboration throughout engineering, operations, sales and suppliers.

- **Top 20 Metro Wireless Network Market Launch, St. Louis, MO (2005-2008) +400 Cell Sites:** Started in specialist role, ascending to Project Manager Engineer <18 months. Expertise wireless infrastructure development strategies, Architecture & Engineering Design, Project Management, Capital Budgeting, Risk Strategy
- **USCOC of Greater MO vs. County of Franklin, MO (2011):** Project Managed 2 yr. litigation of a successful landmark Federal ruling establishing an important precedent for tower siting for the national wireless industry.
- **Targeted OPEX Lease Rate Reduction strategies:** (1) Optimized 2 St. Louis commercial buildings: \$50k annual savings (2) Negotiated -25% reduction, \$160k/annual reduction in KS.
- **Innovation Working Committee (2011-12):** Selected to a ten-member team (out of +450) for VP sponsored group effort to create a culture of innovation in Engineering with the goal of increasing effectiveness and reducing costs



LCC International (US Cellular launch of St. Louis, MO)

2004 - 2005

Zoning Specialist: Obtain +50 building permits, zoning authorization; Plan review; analysis & design consultation.



City of Chesterfield, Department of Planning & Zoning -Chesterfield, MO

2001 – 2003

Planning Technician: Zoning enforcement, drafting municipal codes, plan review, public presentation

PROFESSIONAL RECOGNITION

- ✓ “Top 100 St. Louisans to Know in Business” Awarded by Small Business Monthly publication of St. Louis
- ✓ AGL Regional Conference panel speaker, “Site Acquisition: Where will all the wireless go?” St. Louis & Chicago
- ✓ Chair, Architectural Review Board, City of Chesterfield, MO; Mayor nomination; elected chair by peers

EDUCATION / CERTIFICATIONS

Webster University, St. Louis, MO	Master of Business Administration (MBA) 3.6 GPA	2014
University of Central Missouri-Warrensburg, MO	B.S. Geography / GIS (1 Semester Abroad: Maastricht, Netherlands)	2000
Project Management Institute	PMP (Project Manager Professional) #1339817	2010
MO Real Estate Commission	Real Estate License #2003031638	2003

