



Senior Account Executive

Bahri Logistics US is seeking a Senior Account Executive

Job Summary includes:

The Senior Account Executive, located in Chicago, IL, will report to the Regional Sales Manager (North), and will perform all sales functions in servicing the assigned territory of the Midwest and Pacific Northwest to create opportunities to acquire new business. Bachelor Degree in Business Administration, Management or equivalent required. The successful candidate will be able to analyze market trends, competition and look out for opportunities by identifying new markets, channels and target audiences, build and expand business relationships with key decision makers and influencers in accounts or prospects, effectively follow sales procedures and processes to continuously obtain and maintain sales, conduct field visits, understand customer's requirements and assess current situations to establish service needs and conduct sales activities (as advised by the line manager) and promote new services to existing and potential customers.

A minimum of 6 years of relevant experience, preferably within breakbulk and roro specialty cargo is required.

Bahri offers a generous benefits package which includes medical, dental, vision, retirement savings plan, and paid time off.

Please submit resumes to Tineshia Fahie, Regional HR Business Partner at tfahie@bahri.sa for consideration, or contact Tineshia at 713.955.3317 for more information. Thank you.