April 2018

TECHNOLOGY SOLUTIONS FOR SUPPLY CHAIN EXCELLENCE



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BACKGROUND

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Technology is enabling opportunities and disruption in the logistics industry that is challenging the way things have always been done.

The logistics business is poised for radical disruption due to technology (Automation, GPS real time tracking, Autonomous trucks, Al machine learning and Advanced software). And because the logistics business is primarily a numbers game, all math and not a creative business, computers rather than people will do the heavy lifting. High speed transactional computing will transform traditional logistics to a highly automated, near peopleless, paperless, transportation world - a lot sooner than we think.



ABOUT FREIGHTVERIFY:

FreightVerify is a supply chain technology company that provides real-time transportation visibility and business intelligence for global enterprise clients.

FreightVerify simplifies complex global supply chains through a common design language to leverage new and emerging tracking technologies (HERE Technologies strategic partnership).



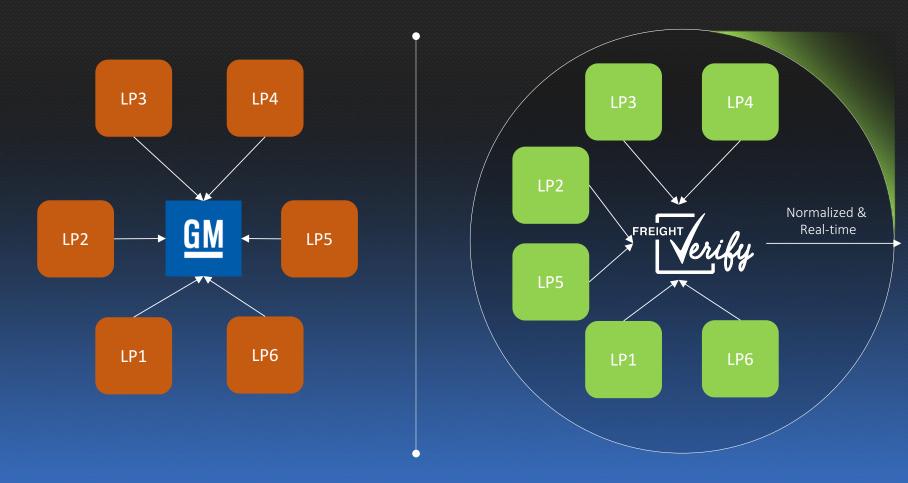
OUR GUIDING PRINCIPLES

- Neutral
- Independent of all LLPs or 3PLs
- Carrier Agnostic
- Not a Logistics Company
- Minimally Disruptive and Collaborative with 3rd parties
- Data Normalization



GM STRATEGY NEXT GEN LOCATION BASED SERVICES

Global | Real time | Integrated | Neutral | Analytical



Many Business Partners Many Internal Tools Single Integrated Data Source



- Production Parts In-Bound
- After-Market In-bound
- After-Market Distribution
- Import/Export
- Vehicle Distribution



THE VISIBILITY PROBLEM

MOVING TO ADVANCED SUPPLY CHAIN AUTOMATION REQUIRES REAL TIME SHIPMENT VISIBILITY

Today in automotive and the extended supply chain (OEM, Tier 1, and upstream suppliers) there is no real time global end-to-end visibility platform.

> Not I Mide

the extended	• Visibility	8% 9%		84%			
L, and upstream	Enhanced Business Intelligence	9% 10%	81%		81%		
time global	Integrated Business Planning	13% 13% 20% 14%			74%		
orm.	Government Mandate Compliance			66%			
	SC/Network Redesign	19%	18%		63%		
	Globalization Intiatives	28%	13%		59%		
	SKU Rationalization	30%	1	8%	52%		
Important (1-3 rating) Idle (4 rating) ortant (5-7 rating)	Supplier Rationalization	30%		21%	49%		
	Segmentation Programs	30%	1	.9%	51%		
	Outsourcing	38%	%	16%	46%	46%	
		Not Importan	nt			Important	

Key SCM Initiatives Next Twelve Months



ENTERPRISE VISIBILITY

REAL-TIME NETWORK OPTIMIZATION

Supply Base	Transportation	Infrastructure	Visibility	Systems	End Customer
Domestic • Tier 1 • Tier 2 • Tier 3	Logistics Providers (LP's) Intermediaries • Ryder • Penske • XPO • Others	Telematics PeopleNet OmniTrax 18 Others 	Data Aggregation	Inbound Systems Materials Management Transportation Management Optimization • Network Design	Inbound (Parts & Materials) • Production • Aftermarket
Import/Export Tier 1 Tier 2 Tier 3 	 Brokers – Intermediaries (BP's) CH Robinson – Traditional Others - Traditional CEVA - International Emerging Brokers (Automated) Carriers - Direct (CD's) MTS RUSH TVM Others 	 Mobile Many providers (and growing) Data Service's RailLink FlightAware AIS 	Truck Rail Ocean Air	Outbound Systems DMS Systems TMS systems 	Outbound (Distribution) • Aftermarket • Vehicle



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